



PHILANTOPICS

Association of Fundraising Professionals

December 2008



Fundraising in Turbulent Financial Times

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devlpmt@peoriasymphony.org

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hwolbeck@sbcglobal.net

Please join us for the December 10 AFP Chapter Meeting on *Fundraising in Turbulent Financial Times*, presented by Amy Sajko, CFRE and David Wynn, CFA of The Commerce Trust Company.

Amy and David will present an overview of our current economy, particularly with a historic context, as well as an analysis on where we are now and where we're heading. Both David and Amy have extensive experience dealing with high net worth individuals and will share some insights on how those individuals are responding to the financial crisis. We'll investigate how the economy will impact charitable giving and share ideas on how charities can respond.

Amy joined The Commerce Trust Company following a 12 year career in major gifts fundraising. Amy previously held Director of Development positions at Bradley University, Illinois Central College, and most recently at Illinois State University. At Illinois State, she served as President's advisor for donor relations and fundraising.

In her role as Trust Officer, Amy advises clients on estate and financial planning and administers \$75 million in trust assets. She is a frequent presenter to local and regional groups on philanthropic and educational issues. She holds a B.S. in Business Administration from Bowling Green State University and a MBA in Finance and Non-Profit Administration from Illinois State.

David is a portfolio manager with The Commerce Trust Company in Peoria. His responsibilities are working with clients to provide customized investment management services. Prior to joining

Commerce, David created and implemented the equity investment process and was responsible for individual security selection and allocation at Cole Taylor Bank. Before Cole Taylor Bank he worked at Harris Bank as an Investment Officer with responsibility of investment management for the firm's high net worth clients. David also worked in the Investment Unit at the Kemper Insurance Companies. His responsibility included investment management of the asset allocation for the company's surplus assets.

David earned his B.S. in Finance at Brigham Young University in 1996. He has successfully completed the Chartered Financial Analysts program and has earned the right to bear the CFA designation. David is also a member of the Association for Investment Management and Research and of the Investment Analysts Society of Chicago.

The December 10 AFP Chapter Meeting will be held at the Ramada Hotel and Conference Center located at 4400 N. Brandywine Drive in Peoria.

Directions From Bloomington

Take I-74 West towards Peoria. Then take Exit 89 going West on War Memorial. Turn right onto Scenic Drive. Turn right onto Brandywine Drive. The hotel will be on your left.

Reservations

To RSVP, contact Gloria at devlpmt@peoriasymphony.org. Reservations are due by December 5. A registration form is located on page 2.



FRIENDS OF DIVERSITY
ASSOCIATION OF FUNDRAISING PROFESSIONALS 2007

AFP Every Member Campaign for 2008

Every year, the Central Illinois Chapter of AFP sets a goal for the AFP Foundation's Every Member Campaign. Our goal this year is \$2,200. This goal is based, primarily, on past donations. Reaching this goal enables us to receive a donation from the AFP Association Foundation. Should we not reach the goal, we will not receive any "money back," per se.

I've been thinking a lot the last six months about how much I've gained through the vast years of my AFP involvement. Most of it has been through the local chapter. However, lately, I've been going to the AFP web site, more and more. So, in my case, this year, I've realized it's more important than ever before, that I support the organization monetarily by pledging whatever I think our budget can withstand. (No amount is too small!)

Now, it's time for pledges to be finalized. You can go to www.afpnet.org and click on "Make a Gift" located under the Quicklinks section on the right side. You will need your AFP login and password.

The "Giving Levels" haven't changed from last year. Here they are:

Sterling Medalist (\$250-\$499)

Silver Medalist (\$100 - \$249)

Bronze Medalist (\$50 - \$99)

Blue Ribbon Donor (anything below \$50)

Please feel free to contact me at (309) 662-0461, x224, or ppoppe@ywcamclean.org.

—Pat Poppe
EMC Chair

***Make Your
Reservations
Now!***

Fundraising in Turbulent Financial Times

Wednesday, December 10

Ramada Hotel, Peoria

Registration at 11:30 a.m., Lunch at 11:45 a.m.

Program 12:00 p.m.

Name: _____ Organization: _____
 Address: _____ City/State/Zip: _____
 Phone: _____ E-Mail: _____

\$15 per AFP member \$20 per guest Amount Enclosed \$ _____

To make your reservations for the December meeting, contact Gloria Dearborn at devlpmt@peoriasymphony.org.

Please send this form with a check marked "December" payable to: **AFP Central Illinois Chapter**

Central Illinois AFP, P.O. Box 5323, Peoria, IL 61601

RESERVATIONS ARE DUE BY DECEMBER 5.

Please Welcome Our New Central Illinois AFP Members

Lauren Obalil

Foundation Events Coordinator
Children's Hospital of Illinois
530 NE Glen Oak Avenue
Peoria, IL 61637
lauren.obalil@osfhealthcare.org

Kirstin Marshall

Director of Advancement & Alumni
Methodist College of Nursing
415 St. Mark Court
Peoria, IL 61603
kamarshall@mmci.org

Maureen A. Dickinson

Senior Donor Relations Officer
Catholic Charities Diocese of Peoria
Spalding Pastoral Center
419 NE Madison Avenue
Peoria, IL 61603
mdickinson@ccdop.org

Mary M Newell

Associate Executive Director, Development
South Side Mission
1127 S. Laramie Street
Peoria, IL 61605
megn@southsidemission.org

Joan Ericksen

Founder/Development Director
Sun Foundation
1276 Sun Rd , Washburn, IL 61570
sunfnd@mtco.com

Deb Skillrud

Development Director
Habitat for Humanity of McLean County
410 N. Prairie St.
Bloomington, IL 61701
deb.skillrud@habitatmclean.org

Emily James

Development Associate
Illinois State University
1101 N. Main Street
Normal, IL 61790
ehjames@ilstu.edu

Barbara J. Waldorf

16 Martinique Lane
Mackinaw, IL 61755
bjwaldorf@hotmail.com

Ashlyn N. Behrends

Development Coordinator
Cancer Center for Healthy Living
5215 N. Knoxville
Peoria, IL 61615
abehrenda@cchlpeoria.org

Toni K. Burningham

Development Associate
Illinois State University
1101 N. Main Street
Normal, IL 61790
tkburni@ilstu.edu

Andrew Schuster, CLU

Senior Director of Development/Communications
OSF Saint Francis Medical Center Foundation
530 NE Glen Oak Avenue
Peoria, IL 61637
andrew.schuster@osfhealthcare.org

The 2008 National Philanthropy Day Award Winners

The 25th Annual Philanthropy Day Awards Luncheon on November 12th gave us the opportunity to recognize the great contributions of philanthropy and those people active in the philanthropic community who have made an impact in our lives, our communities, our nation and our world. The 2008 award winners listed below have made our community a better place through their generosity of time, talent and monetary contributions.

Let their example be a model to all that we can change the world with a giving heart. Read more about their inspiring philanthropy by visiting www.afpcentralillinois.org.

A special thank you to the National Philanthropy Day Planning Committee;

Co-Chairs

Shelly Smith-CFRE, Rich Draeger, CFRE,

Committee Members

Kristen Berchtold, Gloria Dearborn, Katherine Kennedy, Jennifer Lee, Mike Maginn, Nicole Campen, John Wahlfeld and Julie Witte.



**Christine Bonati Bollwinkle
Outstanding Philanthropist
Nominator: Cal Lyons**



**RLI
Outstanding Corporation
Nominator: Nicole Campen**



Dave & Karen Magers

**Lewis J. Burger Outstanding Volunteer Fundraiser
Nominator: OSF, Sarah Chaddock, Keith Steffen**



Lynn Banta

**Lewis J. Burger Outstanding Volunteer Fundraiser
Nominator: Gene and Harriet Swager**



**Students At Banner Elementary
Outstanding Youth in Philanthropy Ages 5-17
Nominator: Emily Happach**



**Illinois State & Illinois Wesleyan Universities
Habitat for Humanity Campus Chapter
Outstanding Youth in Philanthropy Ages 18-23
Nominator: Kristen Sand**



John B. Wahlfeld

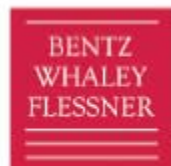
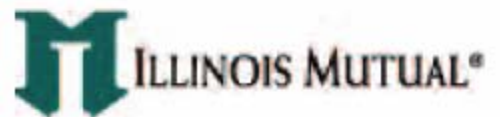
Ian T. Sturrock Outstanding Fundraising Executive
Nominator: Anne Fox



Bill Hardin

Special Recognition Award
Nominator: Linda Sahn

*We are most grateful for the National Philanthropy Day underwriting support!
Your support makes Philanthropy Day possible and helps provide local AFP
programming within our communities.
We ask you to consider including NPD sponsorship in you 2009 budget.*



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