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Stephanie Pickett 309-687-7213

Pat Poppe 309-662-0461

Dennis Steele, CFRE 309-693-8291

Who to Call

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devlpmt@peoriasymphony.org

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hwolbeck@sbcglobal.net

February Meeting

WHAT?

Leadership is a Choice not a Position!

WHEN?

Wednesday, February 14

WHERE?

Robert Morris College, Peoria

PHILANTOPICS

Association of Fundraising Professionals

February 2007

Leadership is a Choice not a Position!

Five Effective Practices Available to all Leaders at ALL Levels of Organizations

The February AFP Chapter meeting will be held on Wednesday, February 14 at Robert Morris College in Peoria. Our guest speaker, Ginny Wilson-Peters, will present on the Five Effective Practices Available to all Leaders at All Levels of Organizations.

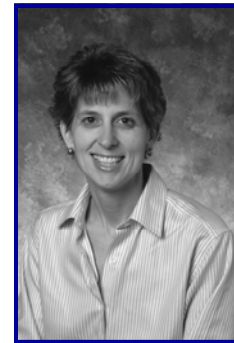
Leadership isn't a matter of whether you were born with some magic leadership gene. We all possess some of the necessary leadership skills to be leaders in one or more areas of our lives. It is a question of your own willingness to step into a leadership role when you feel called to do so.

Kevin Cashman, author of *Leadership from the Inside Out*, defines leadership as the authentic self-expression that creates value. This presentation reinforces the concept of leadership as a personal choice and power, not a matter of what position we have (or do not have) in our organization hierarchy.

Ginny Wilson-Peters is President and owner of Integrity Integrated Inc. in the Quad Cities. She is an executive coach, teacher, corporate consultant and writer. Ginny is committed to working with highly motivated individuals who want to create positive change.

Prior to opening Integrity Integrated Inc., Ginny served as President of Midland Press Corporation in Davenport. Her promotion to President after only 3 1/2 years was due to her positive attitude, insistence on excellence and progressive leadership style. While at Midland, Ginny was named one of the Top 40 Presidents under the age of 40 in the printing industry.

Ginny has a BA in accounting and an MBA degree from the University of Iowa Executive MBA Program. She also has 20 years of experience in business and community leadership in the Quad Cities.



Ginny Wilson-Peters
Integrity Integrated Inc.
Quad Cities

She is an adjunct faculty member at the University of Iowa Evening MBA Program; Board member of the United Way of the Quad Cities; Chair of the United Way Women's Leadership Initiative; a classroom consultant for Junior Achievement; board member of the Quad City Health Initiative and more.

The February 14th program will be held at Robert Morris College located at 211 Fulton Street in Peoria. The meeting will be held in room 202. The cost is \$15 for AFP members and \$20 for guests. Registration is at 11:30 a.m., lunch is provided at 11:45 a.m., and the presentation begins at 12:00 p.m.

DIRECTIONS

From Bloomington-Take I-74 West towards Peoria. Take the Adams Street Exit. Go to Jefferson and turn left. Go 4-5 blocks to Liberty and turn left. Turn left again on Adams. Turn right onto Fulton. Parking is available on the street or in several area decks. AFP is unable to stamp parking deck tickets.

From North Peoria-Take University St. South. Turn right onto the I-74 East/Bloomington ramp. Proceed on I-74 East to the Washington Street Exit. Turn right onto Washington Street. Turn right onto Fulton.

For reservations, contact
Gloria Dearborn at
devlpmt@peoriasymphony.org.

President's 2006 Report-by Janet Bantz Glavin, President

We are pleased to report to Chapter members that we've had another successful year thanks to our Board of Directors and active membership.

Highlights of 2006 included:

- AFP Central Illinois Chapter receiving the **10 Star Chapter Award** status again this year, a designation that few chapters achieve annually based on our performance and service to our members.
- a slate of **excellent programs** of interest and value to our membership and to the philanthropic community.
- **a record number of new and renewed members**, thanks to the new member recruitment efforts of Membership Director Jennifer Lee and the Board's expansion of the **Wilson Schroeder Membership Scholarship** program.
- **The National Philanthropy Day Awards** where we honored several of the area's outstanding philanthropic leaders thanks to a great committee under Sarah Chaddock's leadership.
- April Gould, CFRE, and her committee leading coordination of our well-attended annual **Basics 101** training program for those new to the fundraising profession.
- several of our Chapter members attending the **International Conference** including our Chamberlain Scholar, Tricia Potts, and our Chapter Scholarship recipient, Sarah Chaddock.
- President-Elect April Gould, CFRE, attending the **2006 Delegate Assembly** in Los Angeles to cast our votes and participate in discussions with AFP members around the globe on current emerging issues in the profession including the formation of the New President's Council.

We extend a special thanks to outgoing board members Betty Beard, Joette Blakesley, Brigitte Grant, Tricia Potts, and Tonda Thompson. Thank you for your dedication and service. I would like to thank the membership and the hardworking Board of Directors for the opportunity to serve as your Chapter President. On behalf of the entire Board of Directors, we look forward to a new year of continued service and quality programs for the philanthropic community.



Ginny Wilson-Peters
Integrity Integrated Inc.

Leadership is a Choice not a Position

Wednesday, February 14

Robert Morris College, Peoria, Room 202

Registration at 11:30 a.m.

Lunch at 11:45 a.m., Program begins at 12:00 p.m.

Name: _____ Organization: _____
 Address: _____ City/State/Zip: _____
 Phone: () _____ E-Mail: _____

\$15 AFP Members \$20 Guests Amount Enclosed \$ _____

To make your reservations for the February meeting, contact Gloria Dearborn at devlpmt@peoriasymphony.org.

Please send this form with a check marked "February" payable to **AFP Central Illinois Chapter** to:

Central Illinois AFP, P.O. Box 5323, Peoria, IL 61601.

RESERVATIONS ARE DUE BY February 9.

External Affairs 2006 Report-by Sarah Chaddock, Committee Chair

The 23rd Annual National Philanthropy Day was celebrated on November 15, 2006 at the Par-A-Dice Hotel in East Peoria with 185 people in attendance. Lee Hall of WEEK- TV 25 served as Master of Ceremonies for the luncheon. The following awards were presented:

- Outstanding Philanthropists-F. Lynn & Susan McPheeters**
- Outstanding Philanthropic Corporation-P.J. Hoerr, Inc.**
- Outstanding Volunteer Fundraiser-Steve Simmons**
- Outstanding Philanthropic Organization-Peoria Fire Fighters Local #50**
- Outstanding Youth (Ages 18-23)-Sigma Nu Fraternity Zeta Phi Chapter**
- Outstanding Youth (Ages 5-17)-Glenn Elementary School**
- Ian T. Sturrock Outstanding Fundraising Executive-Roy Quanstrom, CFRE**

Special thanks to the National Philanthropy Day Committee- Sarah Chaddock, Chair, Molly DeJohn, Tracy Holder, Katherine Kennedy, Ruth Lane, Stacy Litsky and Pat Poppe.

Membership 2006 Report-by Jennifer Lee

Our Central Illinois Chapter experienced growth over the past 12 months (from 69 members to our current total of 85 members)! The table below gives a monthly view of membership growth.

During the calendar year 2006 we welcomed 20 new members.

	STARTING	ENDING	GAIN
DATE	COUNT	COUNT	(LOSS)
1/1/2006	72	69	-3
2/1/2006	69	71	2
3/1/2006	71	73	2
4/1/2006	73	74	1
5/1/2006	74	77	3
6/1/2006	77	77	0
7/1/2006	77	80	3
8/1/2006	80	82	2
9/1/2006	82	85	3
10/1/2006	85	86	1
11/1/2006	86	85	-1

Treasurer's 2006 Report-by Dennis Steele, CFRE, Treasurer

ASSOCIATION OF FUNDRAISING PROFESSIONALS		Central Illinois
2006 Annual Treasurer's Report		Chapter
REVENUE	Budget	Actual
Basics 101	1650	1655
Chapter Meetings	5000	3945
Dues Reimburse/National	2500	3080
Every Member Campaign	500	608
Label, Ad Income	100	225
Miscellaneous	100	1430
NPD	7510	9500
NPD Late Income	0	390
Scholarship (AFP Chamberlain)	500	0
TOTAL	17860	20833
EXPENSES	Budget	Actual
AFP Foundation	525	525
Annual Membership Directory	75	0
Bank Charges	36	36
Basics 101	1650	852
Chapter Meetings	4200	3352
Database Manager	1650	2018
Gifts	150	173
Miscellaneous	100	415
Newsletter/Postage	495	0
Newsletter/Printing	900	856
NPD	5200	4343
NPD Late Fees	0	0
PO Box & Bulk Rate Permit	220	232
Postage	700	502
Printing & Stationery	150	0
Program & Speaker Fees	500	0
Scholarship/Certification & Survey	500	0
Scholarship/First Course	500	0
Scholarship/Intl Conference	1500	0
Scholarship/Membership	960	540
Speaker Recognition	200	0
State of Illinois	20	45
Travel/Nat'l Assembly	1300	886
Website/Development	500	0
Website/Maintenance	180	0
Website/Hosting	240	0
Total	22451	14775

Every Member Campaign 2006 Report-by Robin Ballard, Chair

“Thank you” to the following members for supporting the 2006 Every Member Campaign for the AFP Foundation for Philanthropy! We are pleased to report that the Every Member Campaign was successful, and we exceeded our financial goal. \$2,335 has been raised in support of the AFP Foundation.

Sterling Medalists

Carole Ringer, CFRE

Dennis Steele, CFRE

Silver Medalists

Robin Ballard

Joette Blakesley

Molly DeJohn

Sue Ann Kortkamp, CFRE

Roger Meyer, CFRE

Mark Roberts

Richard Whitlock, CFRE

Bronze Medalists

Betty Beard

Sarah Chaddock

Gloria Dearborn

April Gould, CFRE

Joy Hutchcraft, CFRE

Rosalie Park

Amy Sajko, CFRE

Shelly Smith, CFRE

Kim Weeks

Linda Yoder

Blue Ribbon Donors

Vikki Baptiste

Janet Glavin

Brigitte Grant

Jerry Heller, CFRE

Tracy Holder

Jennifer Lee

Diana Orton

Harriet Steinbach

Tonda Thompson

John Wahlfeld

Mark Wilson

Job Opportunity
Director of Children's Hospital of Illinois Foundation
at OSF Saint Francis Medical Center in Peoria, Illinois

The Director of Children's Hospital Foundation is responsible for the strategic execution and management of the overall comprehensive fundraising programs for Children's Hospital of Illinois. The Director manages a robust portfolio of major gift donors required to sustain and advance the development program.

This position provides leadership to Children's capital campaigns. The Director is responsible for developing, implementing and administering budgets, policies, and procedures for Children's Hospital Foundation. Fosters and maintains cooperative relationships with donors, Medical Center personnel, media contacts and external organizations. Reports to Executive Director of OSF Saint Francis Foundation and Executive Director of Children's Hospital of Illinois.

The successful candidate is a self-starter, has strong communication, inter-personal, organizational and analytical skills. A Bachelor's Degree is required. CFRE credential is preferred along with five to seven years of development experience with a proven record of achievement. The Director must have the ability to use donor software and track relationship management reports as well as the ability to build, train and motivate a growing staff.

**To apply, go online to www.osfsaintfrancis.org and click on employment,
Director Children's Hospital Foundation.**



Central Illinois Chapter
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